

高级商务英语听说 试题

2024年7月

注意事项:

1. 将你的学号、姓名及考点名称填写在试题和答题纸的规定栏内。考试结束后,把试题和答题纸放在桌上。试题和答题纸均不得带出考场。待监考人员收完试题和答题纸后方可离开考场。
2. 仔细阅读题目的说明,并按题目要求答题。所有答案必须写在答题纸的指定位置上,写在试题上的答案无效。
3. 用蓝、黑圆珠笔或钢笔(含签字笔)答题,使用铅笔答题无效。

Instructions:

- This test will take approximately 30 minutes.
- There are **FIVE** recordings in the test and you will hear each recording twice.
- There will be a pause of 30 seconds before each recording to allow you to look at your questions.
- There will be a pause of 30 seconds after each recording to allow you to check your answers.
- You can first mark or write your answers on this test paper. After the recordings, you **MUST** transfer all your answers to the Answer Sheet.
- The total marks for this test are 100 points. There are altogether 25 questions in the test and each question takes up 4 points.

Recording One

There are five multiple choice questions after the recording. Choose the best answer to each question and write your answers on the Answer Sheet. You will hear the recording twice. (20 points, 4 points each)

1. The man thinks it is \_\_\_\_\_ to think about what to know about another culture.
  - A. quite easy
  - B. extremely difficult
  - C. very obvious
  - D. not so obvious
2. The man \_\_\_\_\_ tries to know the politics and the economics in the other country.
  - A. rarely
  - B. sometimes
  - C. always
  - D. occasionally
3. In the man's view, the infrastructure he wants to know about refers to \_\_\_\_\_.
  - A. the telecommunications and the transportation
  - B. the telecommunications and office buildings
  - C. the transportation and entertainment facilities
  - D. the transportation like buses, taxis, trains and so on
4. The man also likes to know something about \_\_\_\_\_ of the country he will visit.
  - A. the geography and the pollution
  - B. the health care system and the family life
  - C. the religion, the language and the history
  - D. the educational system and the business customs
5. The recording indicates that the man \_\_\_\_\_ before he visits another country.
  - A. never prepares anything
  - B. is usually well prepared
  - C. usually asks his secretary to prepare
  - D. prepares everything by himself

Recording Two

Listen and mark the following as True (T) or False (F). Write your answers on the Answer Sheet. You will hear the recording twice. (20 points, 4 points each)

6. The visitor has heard that the local cuisine is very good. (T/F)
7. The visitor would like to try some local specialities. (T/F)

8. Fish is not special in Lima. (T/F)
9. The two speakers will go to a fish restaurant this evening. (T/F)
10. They will meet each other at the visitor's hotel tomorrow evening. (T/F)

**Recording Three**

**Listen and mark the following as True (T) or False (F). Write your answers on the Answer Sheet.**

**You will hear the recording twice. (20 points, 4 points each)**

11. According to Santana, they have received the right quantity of manuals to support the HT telephone system. (T/F)
12. Santana knows clearly about the number of packages that are without manuals. (T/F)
13. Yoshinaga suggests the quickest solution to the problem. (T/F)
14. Yoshinaga's company won't be responsible for all the cost of sending out the manuals to the sales reps. (T/F)
15. Yoshinaga provides very good customer service. (T/F)

**Recording Four**

**Fill in the blanks as you listen to the recording. Write your answers on the Answer Sheet. You will**

**hear the recording twice. (20 points, 4 points each)**

- RECEPTION:* Good morning, Gorniz and Zimmerman.
- LARA CAMDEN:* Hello, my name's Lara Camden from Bulmer Cables Ltd. Please could I 16. \_\_\_\_\_ to Mr Conrad Bird?
- RECEPTION:* I'm sorry, but Mr Bird is not in at the moment.
- LARA CAMDEN:* I see. Er... when do you think I could 17. \_\_\_\_\_ him?
- RECEPTION:* Well, at the moment he's 18. \_\_\_\_\_. Would you like to leave a message?
- LARA CAMDEN:* Yes, 19. \_\_\_\_\_ you would ask Mr Bird to call me? My name's Camden, Lara Camden, on 020 8299 462.
- RECEPTION:* 020 8299 462. Lara Camden. Okay?
- LARA CAMDEN:* Er... Camden. C... A... M... D... E... N.
- RECEPTION:* Oh yes, sorry! I've got that now.
- LARA CAMDEN:* Thank you. I look 20. \_\_\_\_\_ to hearing from Mr Bird.
- RECEPTION:* It's a pleasure. Thanks for calling. Bye for now.
- LARA CAMDEN:* Goodbye.

**Recording Five**

**Fill in the blanks as you listen to the recording. Write your answer on the Answer Sheet. You will hear the recording twice. (20 points, 4 points each)**

Well, thank you for coming here today. As you know, we have a busy 21. \_\_\_\_\_. May I begin by outlining some basic thoughts that we have on this meeting? First of all, we see it very much as a first meeting, a preliminary negotiation to 22. \_\_\_\_\_ areas in which we can perhaps work together on certain products - prototype products - that we have developed. There are two, 23. \_\_\_\_\_ three, ways in which we may go forward. I'd like to summarize these under three headings. First, development projects, second, licence 24. \_\_\_\_\_. The third is the possibility of some kind of consultancy relationship. Is everyone happy if I say a few words about these to begin with? Right, well, first of all, 25. \_\_\_\_\_ development projects. This is...

**This is the end of the test.**

**Now remember to transfer all your answers to your Answer Sheet.**

试卷代号:11357

国家开放大学2024年春季学期期末统一考试

高级商务英语听说 试题答案及评分标准

(供参考)

2024年7月

计分标准:

■ 本试题共由25题组成,每题4分,做对得4分,做错不得分。

■ 16—25题中的单词拼写出现错误,每题扣2分。

**Recording One**

1. D            2. C            3. A            4. C            5. B

**Recording Two**

6. T            7. T            8. F            9. T            10. F

**Recording Three**

11. F           12. F           13. T           14. F           15. T

**Recording Four**

16. speak    17. contact    18. away       19. perhaps    20. forward

**Recording Five**

21. agenda    22. identify    23. possibly    24. agreements 25. joint